



Indoor Environmental Systems, Inc.

[www.indoorenviro.com](http://www.indoorenviro.com)

924 W Chatham Cary, NC 27511

## **GREEN BUILDING/HEALTHY HOME INSPECTOR**

Established Home Improvement Company is seeking Inspector/Estimator/ Sales Associate. We will train qualified personal to perform building inspections for energy audits, air quality and mold remediation.

### **Duties:**

- Green Home Assessments: energy, air and mold.
- Inspect attics, air ducts, crawl space, and living areas.
- Knowledge of construction/home improvement is a plus.
- Problem solving client's issues with a wide range of building services and products.
- Ability to educate clients with recommended services and products.
- Sales skills; develop client confidence & respect through professionalism and credibility then close and schedule, follow through and get referrals.
- Computer Literate (Microsoft Office, Act Contact Management, QuickBooks).
- Manage incoming sales calls.
- Strong organizational, time management and sales presentation skills.
- Sales experience is preferred, but not necessary; Preparation, issue discovery, resolution, overcoming objections, closing and follow through.
- Training is provided; off hour studying is required; must know your trade.
- Must be willing to develop exceptional customer service skills; people buy from those they like, and trust.
- Meeting and exceeding sales targets. Reliable, dependable and self-motivated.

The Green Home Inspector position is not based on regular work hours, but will be based on the needs of the customer. Some evening and weekend hours are part of our normal working time period. Creating healthy buildings is part of the solution to global warming.